COLLABORATING BEYOND **FINANCE**

- Listen, Listen, Listen
- Let People Get to Know You
- Invest in Building Trust
- Learn the Professional Languages of Others
- Ask People How You Can Help Them & Help Them



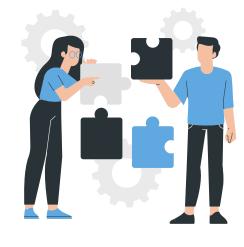
Colleagues Beyond Finance



- Sales
- MarketingHR
- Operations

Service & Tech Providers

- Bankers
- Consultants
- ERP
- TMS
- AP & AR Solutions





Customers & Suppliers

- Finance to Finance
- Facilitating Payments
- Facilitating Receipts

Finance Peers

- On LinkedIn
- At Live Events
- At Virtual Events
- At Networking Events



