# THE BUILDING BLOCKS OF YOUR NETWORK

- Who You Already Know?
- Who You Want to Know?
- Who You Need to Know?
- Who Knows Who You Want or Need to Know?



## **Finance Departmental Colleagues**

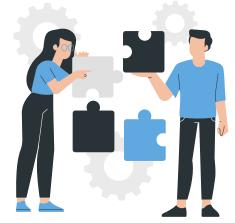
### **Colleagues Beyond Finance**



- Sales
- Marketing
- HR
- Operations

### **Service & Tech Providers**

- Bankers
- Consultants
- ERP



- TMS
- AP & AR Solutions



#### **Finance Peers**

- On LinkedIn
- At Live Events
- At Virtual Events
- At Networking Events



#### For more ideas visit <u>Financecollective.net</u>

